



Maharashtra State Mining Corporation Limited,

Khanikarm Bhawan, Plot No. 7, Ajni Square,
Wardha Road, NAGPUR – 440015(M. S.).

Tel.No.:+91-712-2253204 to 2253207

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Email:info@msmc.gov.in

Website:www.msmc.gov.in

EXPRESSION OF INTEREST

FOR

**Empanelment of a Monitoring Agency for Washed
Coal supply to various TPSs of MAHAGENCO**

EOI NO.:MSMC/EOI/TPS/2019/10

Dated: 18.11.2019



MAHARASHTRA STATE MINING CORPORATION LTD.

(A Government of Maharashtra Undertaking)



Khanikarm Bhavan, Plot No.7, Ajni Square, Wardha Road, Nagpur – 440015 (M.S.).

Tel.No. 0712-2253204 to 2253207

Fax : 0712-2253203

Email : info@msmc.gov.in

Website: www.msmc.gov.in

NOTICE FOR EXPRESSION OF INTEREST

The Managing Director, Maharashtra State Mining Corporation Ltd., Nagpur invites Expression of Interest for Empanelment of a Monitoring Agency for Washed Coal supply to various TPSs of MAHAGENCO.

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1. TEXT OF ADVERTISEMENT:

Invitation for Expression of Interest

Maharashtra State Mining Corporation (MSMC) Limited invites sealed Expression of Interest from agencies for Empanelment of a Monitoring Agency for Washed Coal supply to various TPSs of MAHAGENCO

The EoI document containing the details of qualification criteria, submission requirements, scope of work etc. can be downloaded from the official website of MSMC i.e. on www.msmc.gov.in.

Last date of submission of EoI is 9th December, 2019 upto 5.00 PM. Sealed envelope marked to the captioned address as below shall reach on or before the above last date:

The Managing Director,
Maharashtra State Mining Corporation Limited,
Khanikarm Bhawan, PlotNo.7,
Ajni Square, Wardha Road,
NAGPUR-440015.

The EoI shall be opened on 10th December, 2019 at 12.00 Noon at the above mentioned Head Office of MSMC.

NOTE:

The Technically qualified Agency(ies) shall be required to give their presentations before the Management committee of MSMC.

A suitable date shall be informed to the Agency(ies) for the presentation. MSMC shall bear no cost for giving the presentation.

Management shall have all rights to accept or reject the proposal without giving any reason whatsoever.

2. BACKGROUND:

MSMC was established on 14th November 1973 as the Nodal Agency for commercial and profitable exploitation and marketing of all minerals in the state of Maharashtra.

MSMC is headquartered at Nagpur and is under the administrative control of the Principal Secretary – Industries, Government of Maharashtra.

Currently, MSMC has also been appointed by MAHAGENCO to act as Nodal Agency for supply of 22 Million Tonnes of Washed Coal to its various TPSs.

3. SCOPE OF WORK:

MSMC, through this EoI, desires to appoint an Agency, the scope of services of which shall be as follows:

Assist MSMC in Supervision and Monitoring in the Scope of Work of MAHAGENCO and, to act as Nodal Agency for supply of Washed Coal to its various TPSs, as below:

- a. Deploying adequate manpower with required skills to coordinate with WCL, SECL, MCL, Railways, MAHAGENCO TPSs etc.
- b. To co-ordinate activities of sampling & analysis as per tripartite agreement.
- c. To co-ordinate Coal stock survey, and with CIMFR (3rd party Agency) engaged by MAHAGENCO, and any other Agency & WCL / SECL / MCL for the coal sample collection / sample preparation & analysis of coal grade.
- d. To assist MSMC in protesting with the concerned colliery officials and to inform concerned power station authorities, if any activity is likely to affect proper quality and quantity of coal.
- e. To assist MSMC / MAHAGENCO / any other Agency in getting Sanction Copy / Rail loading program / Rail indents from WCL / SECL / MCL for supply of coal during the month.
- f. To attend meetings with MAHAGENCO/any other Agency, Railways, WCL/SECL/MCL Authorities and other concerned officials.
- g. In the event of any contravention of the FSA / CSA related to rail mode supply, to assist MSMC in lodging complaint with the concerned authorities of WCL / SECL / MCL on behalf of MSMC / MAHAGENCO and to bring to the notice of MSMC / MAHAGENCO with copy of complaint lodged.
- h. To coordinate with the authorities of WCL / SECL / MCL in obtaining the clear Railway Receipts with all details from the Railway Authorities and submission of the Rail dispatch program for the next day well in time.
- i. To monitor that the sidings are maintained free from water logging/ excessive mud and also that no water is added to the coal being loaded in the wagons before weighment.
- j. In the event of non-working or failure of a weighbridge, shall assist MSMC / MAHAGENCO / Any other Agencies in lodging complaint with the concerned authorities of Collieries with intimation to the respective power station and shall monitor that the defects are rectified as per the provisions of the Standards of Weights and Measures Act, 1976 in this regard.

- k. To inform MSMC / MAHAGENCO / Agencies about any change / replacement of weighbridges / components / software thereof.
- l. To assist MSMC in informing MAHAGENCO / Agencies, if the Railway Authorities divert any of the rakes because of the operational difficulties, about such diversions, which may be either at the dispatching end or en-route to power station.
- m. In case of such diversion of the wagons/rakes by the Railway Authorities despite of its efforts, assist MSMC to furnish the details of diversion of rakes/wagons to MAHAGENCO/Agencies.
- n. In order to have the up-to-date information about movement of rakes to various Power Stations of MAHAGENCO / Agencies, assist MSMC to keep Power Stations informed about the following matters on regular basis:
 - i) Rakes indented by WCL / SECL / MCL Siding-wise.
 - ii) Rakes allocation planned by Railways.
 - iii) R.R. No. and weight of the rakes with Wagon nos. along with destination.
 - iv) Rakes in pipeline (in movement) with current location.
 - v) Placement of rakes at various timings to various Power Stations.
 - vi) Time of Empty rakes handed over by TPS/ removed from TPS by Railways.
 - vii) Forwarding Note (F-Note), Electronic Printout (EP) of rake weighment.
 - viii) Any other related information.
- o. To assist MSMC in monitoring regularly with the Washery contractors for timely dispatches and attending complains of MAHAGENCO / Agencies.
- p. To assist MSMC in taking efforts that the wagons/rakes which are booked for MAHAGENCO's Power Stations, are not diverted by the Railway Authorities.
- q. To assist MSMC in keeping MAHAGENCO Power Stations informed about the dispatches, movements, receipts at various Power Stations, their submission of Monthly reports.
- r. MSMC shall facilitate the Agency to access project related documentations of MSMC as and when required for the work.
- s. MSMC shall facilitate the Agency to access the project related documentations of the Washery operators as and when required for the work.
- t. Such other works pertaining to MAHAGENCO, other utilities, Coal Companies as may be decided by MSMC from time to time.

4. PRESENTATION:

After opening of the Technical Envelopes, technically qualified Agency(ies) will be called for presentation. Post the presentations, the agency will be empanelled based on the Scores given by MSMC.

5. VALIDITY OF OFFER:

The offer for EoI shall be valid for a period of 3 (Three) months.

6. INSTRUCTION TO AGENCIES:

All information as detailed below is to be submitted in hard copies separately in sealed envelopes.

- (a) Applicant's EoI as per 'Format-I'
- (b) Qualifications
- (c) Experience of the Company as per 'Format-II'.
- (d) Financial strength of the Company & Declaration as per 'Format-III'.

7. QUALIFICATION CRITERIA:

I. Technical Eligibility Criteria

- a. The Bidder should be an Engineering Consulting/Supervision company in the areas of Geology and Mining, Logistics, Railways etc., as per main object clause of the Memorandum of Association (MOA) of the company and should also be registered under Companies Act 1956/ 2013.
- b. The Bidder should have successfully completed at least 1 (one) assignment in Coal Preparation / Coal Washing, covering areas of Identification / assessment of problem areas and solution thereof for a reputed organization in India.
- c. The Bidder should have successfully completed at least 3(three) consultancy assignments awarded by State Govt. Power Utilities for Supervision services / Engineering Services / selection of Developers for Coal mining projects in India.
- d. The Bidder should have successfully completed at least 3 (three) consultancy assignments awarded by CIL or its subsidiary companies for coal mining projects in India.
- e. The Bidder should have Team members as per Clause III .
- f. The Bidder should fulfill the above qualifications on its own and not in association/consortium with any other person/firm/ Company.

II. Financial Eligibility Criteria

- a. The Bidder should have a minimum Average Annual Turnover of INR 20 Crore (Rupees Twenty Crores Only) in the last three Audited Financial Years (FY 2016-17, FY 2017-18 and FY 2018-19) from Consultancy Services and should have Positive Net Worth in the FY(Financial Year) 2018-19.

III. Evaluation Criteria for selection of the Agency through Quality Based Selection(QBS) Method:

After fulfillment of above mentioned criteria at Sr. No. 7 (I) & 7 (II), the Bidders will be evaluated for the following criteria by scoring method on the basis of details furnished by them. The Bidder scoring the highest marks shall be empanelled and shall be required to sign an Agreement with MSMC:

Item Code	Parameter	Maximum Marks	Criteria
1.	Work Experience:	55	
1(a)	The Bidder should have successfully completed at least 3 (three) consultancy assignments awarded by State Govt. PSUs / State Govt. Power utilities for Supervision Services / Engineering Services / Selection of Developers for Coal mining projects in India. 4 Projects – 10 Marks 5 – 8 Projects – 20 Marks 9 - 12 Projects – 30 Marks More than 12 Projects – 40 Marks	40	Proof of Work being Awarded: <ul style="list-style-type: none">• Letter of Award / Work Order issued by the authorized representative of the State Govt. PSUs Proof of Work being Completed <ul style="list-style-type: none">• Copy of Client Certificate(s) stating completion of the Assignment(s).

1(b)	The Bidder should have successfully completed at least 3 (three) consultancy assignments awarded by CIL or its subsidiary companies for coal projects in India.	15	<p>Proof of Work being Awarded:</p> <ul style="list-style-type: none"> Letter of Award / Work Order issued by the authorized representative of the CIL/Subsidiary Cos. <p>Proof of Work being Completed</p> <ul style="list-style-type: none"> Copy of Client Certificate(s) stating completion of the Assignment(s).
	4 Projects – 5 Marks		
	5 – 8 Projects – 8 Marks		
	9 - 12 Projects – 12 Marks		
	More than 12 Projects – 15 Marks		
2.	Presentation:	25	
2(a)	<p>Presentation demonstrating:</p> <ul style="list-style-type: none"> Approach and Methodology for providing the subject Consultancy Services. 	25	<p>As per evaluation by the committee of MSMC based on the quality of presentation, subject to maximum of 25 marks.</p> <p>Date, time & venue of presentation shall be intimated by MSMC to the qualified Agency (ies).</p>
3	Relevant Experience of the Key Personnel (Senior Level)	20	
3 (a)	<p>Senior Mining Engineer (Team Leader-One)</p> <p><i>Qualifications:</i></p> <p>Graduation (Bachelor's Degree) in Mining Engineering with 1st Class Mine Manager's Certificate (Coal) with Minimum demonstrable experience of</p>	5	<p>Experience - 5 marks for minimum 30 years of relevant Experience and relevant experience as per 3.a.</p>

	30 years. i. Should be in a leadership position in a Reputed mining consultancy company And should have headed at least two mining Advisory		(i), 3.a. (ii)
	Projects for preparation of DPR/Feasibility/Due Diligence for Coal Block(s) in India. ii. Should have experience of Coal mining activity and of advisory for Coal Mining Projects of opencast and underground Coal Blocks in India and should have led at least 2 projects of Selection of Developers for Coal Blocks in India.		
3 (b)	Mechanical/Chemical/ Mineral Engineer (Washery Expert-One) <i>Qualifications.</i> Graduation (Bachelor's Degree) in Mechanical /Chemical / Mineral Engineering with minimum demonstrable experience of 20 years in Coal Washing activities of crushing, screening, grinding, separation, thickening, de-watering etc. in a Leadership position in Washery business in India.	5	Experience - 5 marks for minimum 20 years of relevant experience
3(c)	Railway Expert <i>Qualifications.</i> Graduation (Bachelor's Degree) in Mechanical / Civil Engineering with minimum demonstrable experience of 20 years in Railways, in a Leadership position in a Govt. Rail company in India.	5	Experience - 5 marks for minimum 20 years of relevant experience

3(d)	Environment Expert <i>Qualifications.</i> Graduation (Bachelor's Degree) in Civil / Environment Engineering with minimum demonstrable experience of 10 years in relevant field in Leadership position in India handling environment matters, and should have been involved in the projects as per eligibility criteria.	5	Experience - 5 marks for minimum 10 years of relevant experience
Important requirements: <ul style="list-style-type: none"> • The upper age of the Key Personnel (Senior Level) as above shall not be more than 70 years. • All the team members should meet the desired educational qualifications which should be from recognized institutions, in absence of which, no marks shall be allotted. 			

8. PLACE FOR SUBMISSION OF EXPRESSION OF INTEREST & METHOD OF DELIVERY:

The Expression of Interest should be addressed to “The Managing Director, Maharashtra State Mining Corporation Ltd., Khanikarm Bhavan, Ajni Square, Nagpur and should be dropped in the tender box placed in the office of MSMC before the due date and time. MSMC will NOT accept Courier/Registered Post / Speed Post ,facsimile, Internet or email responses.

9. LATE RECEIVED EXPRESSION OF INTEREST:

Any EOI received after the due date & time would be summarily rejected.

10. REQUEST FOR CLARIFICATION ON EXPRESSION OF INTEREST:

Any clarification desired by applicants must reach MSMC latest by 27th November, 2019 Any request thereafter would not be entertained. Reply to clarifications would be posted on MSMC's website www.msmc.gov.in.

11. PRE-BID MEETING:

The pre-bid meeting shall be held at 11.00AM onwards on 28th November, 2019 at the Head Office of MSMC with the prospective bidders.

12. OWNERSHIP OF EOI DOCUMENTS AND INFORMATION THEREIN:

All Expression of Interest documents will become the property of MSMC upon submission. Where the Applicant believes that information provided in response to this EOI is, or should be kept confidential; or disclosure of this information would unreasonably affect the Proponent's business affairs, notice is to be given at the time of delivery of the information or documents by clearly marking such information 'confidential'. In so far as is practicable, MSMC will give effect to the Applicant's stated wishes, and requests for access to such information will be determined under the RTI Act.

13. For execution of the work, the Bidder may go for a Joint Venture / deploy Sub-contractors with the approval of MSMC.

13. FORMATS FOR SUBMISSION:

Format-I

Applicant's Expression of Interest

To,

The Managing Director,
M.S.M.C .Ltd.,
Khanikarm Bhawan,PlotNo.7,
Ajni Square,Wardha Road,
NAGPUR-440015(M.S.).

Subject: Submission of Expression of Interest for Empanelment of a Monitoring Agency for Washed Coal supply to various TPSs of MAHAGENCO

Sir,

In response to the invitation for EoI published on for the above purpose, we would like to express interest to carryout the above proposed task. As instructed, we attach the following documents in separately sealed envelope:

1. Organizational Details
2. Qualification Details
3. Experience
4. Financial Strength

Declaration

We hereby confirm that we are interested in competing for Empanelment of a Monitoring Agency for Washed Coal supply to various TPSs of MAHAGENCO

All the information provided herewith are genuine and accurate.

Authorized person's Signature
& Seal

Work Experience in Related fields

The Bidder should have successfully completed at least 1 (one) assignment in Coal Preparation / Coal Washing, covering areas of Identification / assessment of problem and solution thereof for a reputed organization in India. [Clause 7 I(b)].

S. N.	Assignments	Reference of Work Order / Agreements	Period / Duration	Organization Name	Reference of Completion certificate
1.					

The Bidder should have successfully completed at least 3 consultancy assignments awarded by State Govt. Power Utilities for selection of Supervision Services/ Engineering Services/ Selection of Developers for Coal mining projects in India,[Clause 7 I(c)].

S. N.	Consultancy Assignments	Reference of Work Order / Agreements	Period / Duration	Organization Name	Reference of Completion certificate
1					

2					
3					

The Bidder should have successfully completed at least 3 consultancy assignments awarded by CIL or its subsidiary companies for coal mining projects in India. [Clause 7 I(d)].

S. N.	Consultancy Assignments	Reference of Work Order / Agreements	Period / Duration	Organization Name	Reference of Completion certificate
2.					
3.					

LIST OF AVAILABLE EXPERTS

[Ref Clause 7 III (3) above]

A. Team Leader

S. N.	Name	Qualification	Designation	No. of Projects	Period of Experience (Year)
1.					

B. Washery Expert:

S. N.	Name	Qualification	Designation	No. of Projects	Period of Experience
1.					

C. Railway Expert:

S. N.	Name	Qualification	Designation	No. of Projects	Period of Experience
1.					

D. Environment Expert:

S. N.	Name	Qualification	Designation	No. of Projects	Period of Experience
1.					

Authorized person's signature
& Seal

FINANCIAL STRENGTH OF THE ORGANIZATION[Ref Clause 7 II (a)]

S. N.	Financial Year	Net Worth as on 31 st March (Rs in Lakhs)	Annual Turnover (Rs in Lakhs)
1.	2016-17		
2.	2017-18		
3.	2018-19		

DECLARATION

We here by confirm that we are interested in competing for the Empanelment of a Monitoring Agency for Washed Coal supply to various TPSs of MAHAGENCO All the information provided herewith are genuine and accurate.

Authorized person's signature
& Seal

Place:

Date: